



Sustainable Employee Motivation: 25 Years of Practical Wisdom From the Trenches



2-hour private training
for your team



In-person, on-site, virtual

For more information and to book your
private team training, contact John:

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\$575

Motivation is the fuel that feeds employee productivity. Without it, nothing gets done accurately or on time. This program is designed to show leaders how executing the fundamentals of leadership greatly impacts the motivational choices employees make to work faster, harder and smarter. Conversely, this program will show leaders the unintended consequences of choosing not to execute their job description. Leaders must understand that employees need a reason to come to work and bring their best performance. That reason has to be more than a paycheck. If not, leaders run the risk of creating “paycheck employees,” or “transactional employees,” who only perform work they are paid for; nothing more, and nothing less. What does this mean for today’s leaders? Lost productivity, lackluster customer service (if employees don’t care about their work, they won’t care about customers) low morale, and ultimately lower profits.

PROGRAM HIGHLIGHTS:

- Are you being impacted by the work environment or can you impact the work environment?
- Ever hear an employee say, “I can’t wait for the boss not to trust me today!”
- “The only time we get recognized around here is when we make a mistake!”
- The Breakfast of Champions - Letting employees know how they are doing!
- Leaders have an obligation to confront those not playing by the rules!
- Recognition...The Good, The Bad, and The Ugly.

PROGRAM TAKEAWAYS:

- Discover how a leader’s behavior impacts teamwork.
- Rewarding workers when raises are out of the question.
- Identify common pitfalls of communicating change and recognizing employees.
- Know which buttons to push to get employees to give their all.
- Understand the unintended consequences of poor leadership

