

# Practical Training & Coaching Skills



2-hour private training  
for your team



In-person, on-site, virtual

For more information and to book your  
private team training, contact John:

[info@johngraci.com](mailto:info@johngraci.com) 612-708-1939

**\$575**

Help leaders and team members train better, coach smarter, and recognize people in ways that matter. Just because a team member is good at doing it, does not necessarily mean they will be good at training and coaching others. It takes skills to be effective! Here's a practical, no-fluff training class on job instruction, coaching, and recognition. It's geared for real-world use by team members and leaders looking to boost performance and morale on the job. Absolutely no theory! Just practical ways to work with people of all generations to train and coach a team member in the same manner a trainer would want a son, daughter, niece or nephew to be trained.

## PROGRAM HIGHLIGHTS:

- Don't assume they know—train them right.
- It's hard to find good trainers these days!
- Telling is not training!
- Don't ask do you have any questions, instead ask...
- Coaching works best when you listen more than you talk.

## PROGRAM TAKEAWAYS:

- Help trainers understand the unintended consequences of not fulfilling their responsibilities
- Coach team members to meet expectations
- Deal with resisters using tact and diplomacy
- Coach team members to success
- Deliver clear and effective job instructions that stick
- Coach employees through performance and behavior challenges
- Recognize team members in meaningful, motivating ways

